A MESSAGE FROM OUR CHAIRMAN & OUR PRESIDENT

In 2018, The Catholic Foundation of Greater Philadelphia (CFGP) celebrated its five-year anniversary, and what a wonderful journey those five years have been.

When the Foundation first opened its doors in 2013, something revolutionary happened. We didn’t know it then, but CFGP was about to transform what it meant to be a Catholic and a philanthropist, fueling one’s desire to help others with their commitment to preserving our Faith. This reimagining positioned CFGP to become a community foundation with a very profound purpose: to remind the Faithful why they choose to be Catholic in the first place.

In these last five years, we as a Catholic community have faced many challenges, changes and frustrations. But, your desire to serve others, your love of Christ, and your selflessness have allowed CFGP to grow stronger than ever.

On behalf of CFGP and all those who we serve, we humbly thank you for your unyielding support. We invite you to take a look inside this annual report and see all the good that has come from your support. We welcome the next five years with zeal, and look forward to many more milestone anniversaries still to come.

Gratefully,

Richard T. Clark
Chairman of the Board of Trustees
The Catholic Foundation of Greater Philadelphia

Angelo J. Valletta
President and Chief Executive Officer
The Catholic Foundation of Greater Philadelphia
Walking down East Allegheny Avenue, you might hear gunshots nearby, or notice needles littered across the sidewalk. You’ll find men and women lying unconscious on the curbs, and be met by many starving individuals. But in the midst of the horrors that surround you, you’ll also find Mother of Mercy House.

Led by Fr. Liam Murphy and Sr. Ann Raymond Welte, Mother of Mercy House is a ministry of the Archdiocese of Philadelphia seeking to share the mercy of God’s love with all. Among the violence and destruction that awaits the residents of Kensington every day, Mother of Mercy House is a place of hope, of acceptance, of peace.

Mother of Mercy House offers the people of Kensington a variety of much-needed supportive services, including daily Mass, food pantry access, annual coat and school supply distributions and free clinical evaluations. But their most powerful service does not come in physical form. Instead, it’s spiritual.

It’s no secret that Philadelphia is in the midst of a drug crisis and that Kensington is the epicenter. It has become routine for Fr. Murphy and Sr. Ann, along with staff from other local businesses, to witness drug-related incidences. But the staff here goes a step further, providing something that many addicts cannot always find but need so desperately: support.

Fr. Murphy and Sr. Ann offer spiritual guidance to anyone who comes to them with addiction troubles. They walk the streets tending to individuals battling addiction, sometimes driving them to detox facilities to get clean. They also provide comfort to struggling families coping with their loved ones’ addictions. In the most heartbreaking cases, they counsel grieving families and friends.

Today, Mother of Mercy House is still actively working to put an end to this tragic drug epidemic impacting our city. That’s why for 2017, CFGP selected Mother of Mercy House as its official partner and beneficiary of #GivingTuesday. Every year, held after the popular shopping days Black Friday and Cyber Monday, #GivingTuesday kicks off the charitable season by joining individuals, communities, and organizations around the world together for one common purpose: giving back.

CFGP’s 2017 #GivingTuesday initiative for Mother of Mercy House raised more than $10,000 for their vital ministry in Kensington.

“LIFE’S MOST PERSISTENT AND URGENT QUESTION IS, ‘WHAT ARE YOU DOING FOR OTHERS?’”

DR. MARTIN LUTHER KING, JR.
At the heart of our foundation is charity, and at the heart of charity is love. Grants from CFGP are the basis of why we’re here – to support others in our community who are doing the work of Christ. CFGP is grateful to have supported the work of these organizations in the last fiscal year.

**IHM Center for Literacy**

The IHM Center for Literacy is an educational ministry of the Sisters of the Immaculate Heart of Mary. The Literacy Center, which currently has two locations in Philadelphia, facilitates the incorporation of immigrants into American society through the teaching of English language skills, computer skills and job skills. Since the first site opened 25 years ago, the IHM Center for Literacy has helped thousands of immigrants from several different countries assimilate to American culture, obtain employment and housing, and provide for their families.

CFGP awarded the IHM Center for Literacy a $5,000 grant to purchase whiteboards for their Farragut Street site. These whiteboards replaced aging blackboards that the Center had been using for years. The boards had become illegible and difficult to write on. With the new whiteboards in place, the instructors at the Center can teach their ESL and citizenship classes effectively and efficiently.

**Catholic Social Services - Montgomery County Family Service Center**

Catholic Social Services, a subsidiary of the Archdiocese of Philadelphia, has service centers stationed throughout the 5-county Philadelphia area. These centers provide assistance to individuals and families struggling with poverty, food insecurity, homelessness, job attainment and more. Each center offers a number of emergency services including clothing cupboards and food pantries, rent or utility bill assistance, housing referrals, and case management. There is also employment training, ESL classes, GED preparation, and job placement assistance available.

CFGP awarded $2,000 to the Montgomery County Family Service Center in support of a newly-established nutrition education program. The program, called Martha’s Choice “Shop n’ Chop,” was conducted through the Center’s on-site food pantry, Martha’s Choice Marketplace.

Deaf Apostolate, Archdiocese of Philadelphia

The Deaf Apostolate of the Archdiocese provides pastoral care, religious education, and regular Masses in American Sign Language for the benefit of the deaf and hard of hearing within the Catholic community. CFGP awarded a $5,000 grant to the Deaf Apostolate for their 2018 summer camp, Camp Overbrook: IN SIGN.

Held at St. Joseph’s University in June 2018, Camp Overbrook was a month-long summer day camp for deaf and hard of hearing children ages 6 – 15. Camp Overbrook: IN SIGN was first held in 1994. The camp was designed to provide a sense of community for children, dispelling feelings of isolation that deafness can cause. Today, Camp Overbrook continues to live out its mission within a safe, fun environment for education and religious formation.

"BEAUTY GROWS IN YOU TO THE EXTENT THAT LOVE GROWS, BECAUSE CHARITY ITSELF IS THE SOUL’S BEAUTY." ST. AUGUSTINE

GRANTS & COMMUNITY IMPACT AWARDS

The Montgomery County Family Service Center also partnered with Villanova University’s Center for Obesity Prevention Education (COPE) to bring this program to life. Together, the Center and COPE provided an educational foundation for selecting and preparing healthy meals.
Our Mother of Sorrows/St. Ignatius of Loyola School

Our Mother of Sorrows/ St. Ignatius of Loyola School is a pre-K – 8th Grade Catholic school founded in 2005 after the merging of Our Mother of Sorrows School and St. Ignatius of Loyola School. Now under one united mission, Our Mother of Sorrows/St. Ignatius is a part of the Independence Mission Schools and seeks to provide a faith-based, quality education in a healthy, respectful, caring environment.

Our Mother of Sorrows/St. Ignatius of Loyola School was awarded an $8,000 grant for the purchase of laptops to replace their desktop computers in the Student Computer Lab. The Computer Lab can now be transformed into an additional classroom for the School’s increasing number of students without jeopardizing their access to technology.

Mothers’ Home

A residential shelter located in Darby, Pennsylvania, Mothers’ Home is a safe haven for vulnerable, pregnant women in crisis who see life as a sacred, cherished gift. Mothers’ Home encourages all residents to celebrate the joy of new life as they help them to prepare for their future and the future of their child.

Mothers’ Home puts special focus on the physical, emotional and developmental needs of the mothers in their care. This means giving them access to parenting training and job preparation, with the ultimate goal of independence and self-sufficiency. Mothers’ Home received a $4,800 grant award to purchase new beds and bedding supplies for their residential shelter.

Mother Teresa Regional Catholic School

Mother Teresa Catholic School (MTC) calls King of Prussia its home, educating pre-K through 8th grade students with a Christ-centered approach. Faith is integrated into all areas of education at MTC through participation at Mass, liturgical events, sacramental preparation, daily prayer and service projects. MTC is also accredited through the Middle States Association of Colleges and Schools.

CFGP awarded a $5,000 grant to MTC for the expansion of their STEM (science, technology, engineering and math) program. Through our grant, MTC began their expansion project by purchasing the Houghton Mifflin Harcourt Science Dimensions curriculum, a discovery-based science program. This program provides all the components of a meaningful science and engineering program, yielding innovation and long-term cognitive skills. In addition, MTC is developing a full science lab with the help of additional funders.

COMMUNITY IMPACT AWARDS

CFGP’S COMMUNITY IMPACT AWARDS IDENTIFY CHARITABLE ORGANIZATIONS IN THE GREATER PHILADELPHIA AREA THAT REQUIRE IMMEDIATE FINANCIAL ASSISTANCE. BELOW IS A LIST OF OUR COMMUNITY IMPACT AWARD RECIPIENTS IN FISCAL YEAR 2017-18.

Health & Essential Needs Fund

Medical Mission Sisters

General Operating Needs

Education & Youth Development Fund

Aquinas Center

Immigrant Speaker’s Bureau

Cabrini University

Cabrini Cupboard food pantry

St. Joe’s Prep School

Summer Service Immersion Trip ($610)
OUR CHARITABLE FUNDS

"SPREAD LOVE EVERYWHERE YOU GO. LET NO ONE EVER COME TO YOU WITHOUT LEAVING HAPPIER." MOTHER TERESA

CFGP operates as a traditional community foundation, focusing on the long-term goals of our donors and offering them the investment option that best meets their needs. Our investment options include:

- Donor-Advised Funds
- Designated Funds
- Field of Interest Funds
- Program Funds
- Endowment Funds

Each of these vehicles allows you to support a charitable organization or mission you feel passionately about and help it grow. So why invest with CFGP instead of a for-profit investment firm? Because we take the fee associated with your fund and put that money back into the community through our CFGP Grants and Community Impact Awards.

CFGP IS A SMALL ORGANIZATION... THE MONEY YOU INVEST WITH US MAKES A GREATER IMPACT THAN ANYWHERE ELSE.
<table>
<thead>
<tr>
<th>Field of Interest Funds:</th>
<th>Charitable Funds:</th>
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<tbody>
<tr>
<td>CFGP Conservation and Preservation Fund</td>
<td>Archdiocese of Philadelphia New Evangelization Fund</td>
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<td>CFGP Education and Youth Development</td>
<td>(Igniting the Faithful, Sealing the Lord)</td>
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<td>Archdiocese of Philadelphia Vocation Office Fund</td>
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<td>Feast the Call</td>
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<td>Cathedral Basilica of St. Peter and Paul Parish Fund</td>
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<td>Catholic Athletes for Christ Program Fund</td>
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<td>Catholic Social Services Charitable Fund</td>
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<td>Central Association of the Miraculous Medal CAMH Program Fund</td>
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<td>CFGP Charitable Fund</td>
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<td></td>
<td>The Christine Kaczmar-Russo Memorial Fund</td>
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<td>The Culture Project Fund</td>
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<td>Endow Program Fund</td>
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<td>The Father Vincenzo Capodanno Vietnam Chapel Fund</td>
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<td>Holy Spirit (Norristown) Parish Fund</td>
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<td>The John and Marian Shally Charitable Fund</td>
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<td>The Legacy of Life Program Fund</td>
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<td>The Living Scripture Institute (LSI) Fund</td>
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<td>Mother of Mercy House Program Fund</td>
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<td>The Neumann University Institute for Spirituality and Character Development Program Fund</td>
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<td></td>
<td>Our Lady of Fatima (Secane) Parish Fund</td>
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<td>Physicians’ Charitable Fund</td>
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<td>The Regina Academies Fund</td>
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<td>Providence Center Program Fund</td>
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<td>The Solidarity Fund</td>
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<td>St. Agatha - St. James (Philadelphia) Parish Fund</td>
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<td>St. Andrew (Newtown) Parish Fund</td>
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<td>St. Anselm (Philadelphia) Parish Fund</td>
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<td>St. Anthony of Padua (Ambler) Parish Fund</td>
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<td>St. Cornelius (Chadds Ford) Parish Fund</td>
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<td>St. Dominick (Philadelphia) Parish Fund</td>
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<td>St. Gabriel of the Gomorran Mother (Brentdale) Parish Fund</td>
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<td></td>
<td>St. John the Evangelist (Philadelphia) Historic Preservation Fund</td>
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<td>St. Joseph the Worker (Drexel) Church Fund</td>
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<td>St. Jude (Chalfont) Parish Fund</td>
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<td>St. Katherine Drexel (Chester) Parish Fund</td>
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<td>St. Martha (Philadelphia) Sustainability Fund</td>
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<td>St. Mary Magdalen (Media) Parish Fund</td>
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<td></td>
<td>St. Michael the Archangel (Laverton) Parish Fund</td>
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<td></td>
<td>St. Monica (Philadelphia) Church Education Fund</td>
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<td>St. Patrick (Kenyon Square) Parish Fund</td>
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<td></td>
<td>St. Stanislaus (Lansdale) Parish Fund</td>
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<td></td>
<td>The Terri Schiavo Scholarship Fund</td>
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<td></td>
<td>The World Meeting of Families 2018 U.S. Charitable Fund</td>
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<td><strong>Endowment Funds:</strong></td>
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<td></td>
<td>The Bobbie McCabe Memorial Fund</td>
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<td>Cardinal Foley Chair Endowment Fund</td>
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<td>CFGP Endowment Fund</td>
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<td>CFGP Field of Interest Endowment Fund</td>
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<td></td>
<td>The Endowment Fund for Priestly Formation within the Archdiocese of Philadelphia</td>
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<td>The John and Harriet Stanton Culture of Life Endowment Fund</td>
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<td></td>
<td>St. Helena Parish (Blair Bell) Endowment Fund</td>
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<td>St. Mary Magdalen Parish School Endowment Fund</td>
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MISSION ADVANCEMENT SERVICES (MAS)

"AND OVER ALL THESE PUT ON LOVE, THAT IS, THE BOND OF PERFECTION." COLOSSIANS 3:14

MISSION ADVANCEMENT SERVICES

The first of its kind, CFGP’s Mission Advancement Services (MAS) puts organizations’ missions at the forefront of their fundraising. MAS was designed to take the pressure off our Catholic organizations so they can focus on what they love and do best – fulfilling their charitable mission.

MAS provides low-cost development and fundraising services for parishes, schools and organizations, offering assistance in:

• Annual Appeals
• Increased Offertory Programs
• Stewardship Programs
• Feasibility Studies
• Capital Campaigns
• Major Gift Consulting
• Prospect Research
• Planned Giving
• Grant Writing
• Grant Research
• Board Management
• Event Planning
• Volunteer Training
• Marketing Consulting
• Copywriting
• Data Management

Since 2013, CFGP’s MAS has worked with:

- Annunciation of the Blessed Virgin Mary Parish, Havertown
- Archbishop’s Benefit for Children, Philadelphia
- Augustinian Defenders of the Rights of the Poor, Philadelphia
- Bishop McDowell High School, Wynnewood
- Cathedral Basilica of Sts. Peter and Paul, Philadelphia
- Catholic Charities Appeal of The Archdiocese of Philadelphia
- Catholic Social Services of the Archdiocese of Philadelphia
- Central Association of the Miraculous Medal, Philadelphia
- Church of St. Kevin, Springfield
- Dawn’s Place, Philadelphia
- Faith in the Future Foundation, King of Prussia
- Little Flower Catholic High School for Girls, Philadelphia
- Mater Dei Catholic School, Lansdale
- Mercy Hospice, Philadelphia
- Mother of Mercy House, Philadelphia
- Mother Teresa Regional Catholic School, King of Prussia
- National Catholic Bioethics Center, Philadelphia
- Nutritional Development Services, Philadelphia
- Our Lady of Fatima Church, Secane
- Our Lady of Guadalupe Roman Catholic Church, Buckingham
- Our Mother of Consolation Catholic Church, Philadelphia
- Penn/Crescent Newman Community, Philadelphia
- Saint Agnes School, West Chester
- Saint Bede the Venerable Parish, Holland
- Saint John Neumann and Maria Goretti High School, Philadelphia
- Saint Agatha – St. James Parish, Philadelphia
- Saint Athanasius School, Philadelphia
- Saint Charles Borromeo Seminary Appeal
- Saint Charles Borromeo Seminary Gala
- Saint Charles Borromeo Seminary Golf Classic
- Saint Charles Borromeo Seminary Priests Alumni Appeal
- Saint Christopher Parish, Philadelphia
- Saint Cornelius, Chadds Ford
- Saint David Parish, Willow Grove
- Saint Helena Parish, Blue Bell
- Saint Jude Parish, Chalfont
- Saint John Chrysostom Catholic Church, Wallingford
- Saint John the Baptist Parish, Philadelphia
- Saint Mark Parish, Bristol
- Saint Martha Parish, Philadelphia
- Saint Mary Magdalen, Media
- Saint Mary of the Assumption Parish, Phoenixville
- Saint Raymond Nonnatus Foundation
- St. Rose of Lima Catholic School, Philadelphia
- Saint Teresa of Calcutta Parish, Limerick
- Saint Teresa of Calcutta Parish, Philadelphia
- The Culture Project
- West Catholic Preparatory High School

Since 2013, CFGP’s MAS has worked with:
The Catholic Charities Appeal of the Archdiocese of Philadelphia raises funds for over 180 entities across the Archdiocese that cover five key areas, including:

- Education
- Social Services
- Evangelization, Parish and Spiritual Life
- Clergy
- Local Mission Activities

Through the work of the CCA, tens of thousands of individuals and families across the Archdiocese of Philadelphia are supported every year. Because of the CCA, Catholic education is available to special needs students, hot meals, clothing and job training is available to homeless men and women trying to get back on their feet, and a safe haven is given to children living in violent neighborhoods through Out-of-School-Time programs. These are just a few examples of the many blessings that the CCA brings to our community.

CFGP has worked diligently on the Archdiocese of Philadelphia’s largest annual fundraising initiative, the Catholic Charities Appeal (CCA). Now running for more than 60 years, the CCA raises funds for nearly 100 entities across the Archdiocese that cover five key areas, including:

- Education
- Social Services
- Evangelization, Parish and Spiritual Life
- Clergy
- Local Mission Activities

CFGP began working with the CCA in 2013. To date, we’ve handled the Appeal’s fundraising and development strategy, marketing strategy, special events and gift processing. From bringing beneficiary stories to life to ensuring all gifts are stewarded appropriately, we are humbled to be a part of this Appeal and have helped it to reach new heights.

As we celebrate five years as a foundation, we’re reflecting on some of our proudest moments. We’ve been blessed with the opportunity to support many worthy causes, and grateful to work with incredible clients from parishes, schools and organizations across Southeastern Pennsylvania. But some of our most humbling work has been done right here in our own Archdiocese, and we’d like to share a few with you that are very special to us.

NEARLY $55M RAISED SINCE 2013
St. Charles Borromeo Seminary Appeal and Special Events
CFGP has been working on the St. Charles Borromeo Seminary Appeal since 2013. In five years, the Seminary Appeal has evolved into a multimillion-dollar annual campaign to support the formation of priests and lay people not just in the Archdiocese of Philadelphia, but throughout the world.

Since work on the Seminary Appeal began, CFGP has created a development and fundraising strategy that reflects what St. Charles Borromeo Seminary means to so many people. Over the years, our goal has been to shed light on what it is about St. Charles that people respect so deeply - and the answer lies within academics and evangelization. Year after year, seminarians, lay people and permanent deacon candidates return to St. Charles to further their discovery of the Faith, while others enter to experience this joyful institution for the first time. We hope that through our continued work with St. Charles Borromeo Seminary and the Seminary Appeal, we are showcasing its strengths while ensuring the formation of servant leaders for years to come.

NEARLY $20M RAISED SINCE 2013
"...GOD SEES EVERY ONE OF US; HE CREATES EVERY SOUL...FOR A PURPOSE." - ST. JOHN NEUMANN

St. Charles Borromeo Seminary Appeal and Special Events
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CFGP's Women in Philanthropy Forum

October 18, 2017 | The Inn at Villanova University

CFGP’s annual Women in Philanthropy Forum began in 2016 with the intention of bringing together influential women leaders and philanthropists to host an immersive discussion with their peers. For our 2017 program, we brought in expert panelists who revealed the future of philanthropy in the hands of Millennials, and how to inspire new generations to engage in charity.

Our guest panelists from the forum included:

• Pat Ciarrocchi: Former CBS 3 Anchor (moderator)
• Sister Donna Shallo, IHM: Former President of Little Flower Catholic High School for Girls
• Jacki Delaney: Chair of the Archbishop’s Benefit for Children
• Joanna Bowen: Director of the Augustinian Volunteers

Ms. Ciarrocchi led a group discussion with attendees on topics including: how to find your charitable passion; how to engage Millennials to give to your cause; how to select the right members for your Board; and how to build and sustain a donor base that truly cares about your mission. The forum also featured a Q&A period and networking segment.

FALL PHILANTHROPIC WORKSHOP SERIES – DONOR CENTRICITY

November 16, 2017 | Holy Family University

CFGP’s fall 2017 Philanthropic Workshop Series focused on donor centricity and mission-driven fundraising and development strategies. CFGP’s Emily Gambino, Associate Director, Mission Advancement Services, and Joanne Beck, Marketing Manager, returned as guest speakers.

Our first topic at our fall workshop discussed making the most of your organization’s data and maximizing your direct mail and solicitation pieces. Ms. Gambino also focused on the importance of keeping a clean and updated donor database, personalization of solicitations, and unique, efficient ways of thanking your donors.

Following her discussion, Mrs. Beck led a presentation on how to master your organization’s email marketing strategy, recommending all email campaigns be segmented, personalized, and organized. She also discussed techniques for magnifying an organization’s social media presence. Mrs. Beck concluded her discussion by recommending user-friendly digital marketing software and discussing the importance of choosing the proper social media outlets for your organization’s audience.

CFGP SPRING PHILANTHROPIC WORKSHOP SERIES

May 11, 2018 | Holy Family University

CFGP’s spring 2018 Philanthropic Workshop Series helped attendees navigate the ins and outs of the new tax law. CFGP’s Planned Giving and Development Officer, Ms. Kelly Diaz-Albertini, Esq., informed workshop attendees of what to expect from the new tax law, evaluating the challenges and opportunities in ‘The Tax Cuts and Jobs Act.’ Ms. Diaz-Albertini also hosted a segment on the future of planned giving where she discussed development strategies and the role of professional advisors to help create a planned gift pipeline.

CATHOLIC ATHLETES FOR CHRIST PHILADELPHIA KICK-OFF EVENT

May 17, 2018 | Diamond Club - Citizens Bank Park

Catholic Athletes for Christ (CAC) is a nationally-recognized nonprofit that helps Catholic athletes share the Gospel through athletics. The organization serves athletes, coaches and staff in the practice of their faith. CAC has operating chapters all across the United States, and in 2018, they officially launched in Philadelphia.

To celebrate their arrival, CAC worked with CFGP to host a kick-off celebration. Local, Archdiocesan athletes and their families were invited to attend, and select students were honored with the CAC Courage Award. The Courage Award was given to student athletes who have become leaders not only on the playing field, but in their faith.

Event highlights also included the appearances of special guests Jason Avant (former Philadelphia Eagles wide receiver), Dwight Gooden (former Major League Baseball pitcher), Bernie Parent (former Philadelphia Flyers goalie) and the Phillie Phanatic! All proceeds from the event benefited the Catholic Athletes for Christ Fund within CFGP.
### ASSETS

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<thead>
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<th>2018</th>
<th>2017</th>
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<td>Cash and cash equivalents</td>
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<tr>
<td>Accounts receivable</td>
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<td>Estate gift receivable</td>
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<td>Investments</td>
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<td>Other assets</td>
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<td>Fixed assets, net</td>
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<td><strong>TOTAL ASSETS</strong></td>
<td>$17,111,430</td>
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### LIABILITIES AND NET ASSETS

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<tbody>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$163,373</td>
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<tr>
<td>Grants payable</td>
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<td>Funds held for others</td>
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### Net Assets

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<td><strong>Total Unrestricted</strong></td>
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<td>Temporarily restricted</td>
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<td>Permanently restricted</td>
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<td><strong>Total Net Assets</strong></td>
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### TOTAL LIABILITIES AND NET ASSETS

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<th>2017</th>
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<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>$17,111,430</td>
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2018 REVENUE

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<tr>
<td>CONTRIBUTIONS</td>
<td>$4,039,860</td>
</tr>
<tr>
<td>GRANTS</td>
<td>124,500</td>
</tr>
<tr>
<td>INCOME</td>
<td>13,704,325</td>
</tr>
<tr>
<td>CONTRACTS</td>
<td>30,000</td>
</tr>
<tr>
<td>ACCOUNTS RECEIVABLE</td>
<td>131,625</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$17,111,430</td>
</tr>
</tbody>
</table>

2018 EXPENSES

<table>
<thead>
<tr>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>MANAGEMENT &amp; GENERAL</td>
<td>32%</td>
</tr>
<tr>
<td>PROGRAM AND SERVICE CONTRACTS</td>
<td>44%</td>
</tr>
<tr>
<td>CONTRIBUTIONS</td>
<td>16%</td>
</tr>
<tr>
<td>DEVELOPMENT</td>
<td>2%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSE</strong></td>
<td>-</td>
</tr>
</tbody>
</table>

The Catholic Foundation of Greater Philadelphia began the year with $11,336,656 in net assets, and finished the year with $14,025,941.
Mr. Dick Clark, Chairman
Retired, Chairman and CEO, Merck & Co. Inc.

Mrs. Judith M. Persichilli, R.N., B.S.N., M.A., Secretary
President Emeritus, CHE Trinity Health

Mr. Bernard J. Kelley, Treasurer
Retired, President, Merck Manufacturing Division

Monsignor Francis W. Beach
Pastor, St. Jude Parish

Mr. Sean Aloysius Bergin
Founder and Managing Partner, Ironview Partners LLC

Ms. Cynthia Brown
Vice President and Senior Consultant, Ruffalo Noel Levitz

Mr. Joseph Carlini*
Co-Founder and Chief Executive Officer, McKean Defense Group Inc.

Most Reverend Charles J. Chaput, O.F.M. Cap., D.D.,
Archbishop of Philadelphia

Mr. Joseph Chott
Vice President, Brown Brothers Harriman

Mr. William P. Curtis, Jr.
Principal, Porter & Curtis LLC

Mr. Ken Ewell
President, Chief Operating Officer and Principal, The Graham Company

Mr. Daniel J. Hilferty (Emeritus Trustee)
President and Chief Executive Officer, Independence Health Group, Independence Blue Cross

Mr. Joseph H. Jacovini
Chairman of the Executive Committee, Dilworth Paxson LLP

Ms. Susan Y. Kim
Director, James and Agnes Kim Foundation

Mr. Paul Klauder
Executive Vice President, SEI Investments Company, and Head of the SEI Institutional Group

Mr. Vincenzo La Ruffa
Partner, Head of the Financial Technology Group, Aquiline Capital Partners

Mr. Joseph Mangani
Vice President, Goldman Sachs

Mr. Carlos F. Moreira
Partner/Principal, US Pharmaceuticals & Life Sciences, PricewaterhouseCoopers

Mr. John J. Mullen
Retired, President and CEO, Apple Vacations

Reverend Nicholas S. Rashford, S.J.
President Emeritus, Saint Joseph’s University

Dr. Tammy Carter-Tenaglia,
Clinical Psychologist and Board of Directors, Malvern Institute and Progressions Companies

Dr. Alexander R. Vaccaro
President, The Rothman Institute

Mr. David N. Watson
Executive Vice President and Chief Operating Officer, Comcast Cable

Mr. Angelo J. Valletta
President and Chief Executive Officer, The Catholic Foundation of Greater Philadelphia

*Denotes effective as of FY 2018-19.